



One Company, One Call, Countless Solutions.

▶ Eastman Chemical Company

Location:

Kingsport, Tennessee

▶ AMECO Project Quick Facts

Project Duration:

Ongoing since March 1999

Scope of Services:

Tool issuance and tracking tool repair, tool procurement, tool room management, small equipment repair, in-plant emergency response services, lifting device inspection, sign production services, load station, material lift inspection, and repair.

When Eastman Chemical, a manufacturer and marketer of more than 1,200 chemicals, fibers and plastics products, decided to take a fresh look at how to reduce tool repair costs at its Kingsport, Tennessee manufacturing facility AMECO provided a valuable solution: an outsourced tool management program. As with all AMECO outsourcing agreements, the customized program for Eastman-Kingsport was designed to deliver optimal tool reliability and availability, while maximizing Eastman's financial resources. The AMECO program has enabled Eastman to reduce and stabilize its annual capital outlay for tools, saving Eastman more than \$1 million in the first year of the program with continuing cost savings and efficiencies. AMECO and Eastman have been able to significantly improve tool utilization throughout the plant.

AMECO's work scope includes the following:

- Mobile equipment to Eastman craft personnel and Eastman-designated contractor personnel
- Track and monitor tool usage and tool accountability
- Maintain and repair Eastman-owned small tools and mobile equipment
- Perform emergency in-plant tool and equipment repairs
- Staff and manage three in-plant tool rooms
- Procure and sell electric, pneumatic, hydraulic, and hand tools to authorized Eastman departments and personnel
- Maintain, repair and track Eastman-owned welding machines and air compressor units
- Document and perform annual visual inspections of Eastman-owned below-the-hook lifting devices (chokers, slings, etc.) and dispose of non-compliant devices
- Provide in-plant pick-up and delivery services for Eastman-owned wheeled and towable equipment
- Manufacture and provide tags and signage for the Kingsport facility
- Inspect and repair product load stations and material lifts
- Provide, on a rental basis, tools and equipment

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Achievements:

AMECO received Eastman-Kingsport's Supplier Excellence Award. This award is given to those companies/suppliers that provide exceptional value and contributions to Eastman's plant production and maintenance operations. Each year more than 3,200 suppliers are eligible for the award, AMECO has been honored with this award more than once. In receiving the awards, AMECO was recognized for its 98.2 percent customer satisfaction rating, self-initiated cost reduction initiatives, willingness to increase its service offering, and proactive approach to problem resolution.



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