



One Company, One Call, Countless Solutions.

## ▶ ConocoPhillips

### Location:

Borger, Texas

## ▶ AMECO Project Quick Facts

### Project Duration:

Seventeen years (1995 to 2012)

### Scope of Services:

Fleet purchase, fleet management, equipment maintenance, equipment rentals, and tools

The contract, which began in March 1995, included the complete outsourcing of construction equipment and vehicles for the ConocoPhillips Borger Refinery.

AMECO purchased the entire construction equipment fleet (approximately 420 pieces) and signed an agreement to provide ConocoPhillips' equipment needs through an exclusive, fully-maintained onsite equipment program.

AMECO provided ConocoPhillips a single point-of-contact for all equipment needs throughout the plant. A single monthly billing captured all equipment costs, aiding in benchmarking and the control of expenditures.

ConocoPhillips' management attempted to reduce equipment investment and maintenance costs while increasing equipment reliability and productivity. Maintenance costs were nearly equal to full market rental rates. The fleet's average age was 12 to 15 years, and the remote Texas Panhandle location forced ConocoPhillips to over-inventory critical equipment.

The cost of equipment ownership was also eliminated. The fleet at ConocoPhillips had an average age of 18 months, but the newer AMECO equipment was safer and more dependable. Productivity was increased due to less equipment downtime and incorporation of newer technology, and production also improved as response time to repair calls was reduced to less than an hour.

AMECO delivered a 33 percent cost reduction to ConocoPhillips in the first two years of operation.



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Industry Worldwide.**

## ▶ Contact

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